



**The Energy Technology
Development and
Demonstration Programme**

Call for applications for EUDP 2022-II

Deadline for submission of applications

EUDP applications: 02 September 2022, 12:00 midday

IEA applications: 29 July 2022, 12:00 midday

02 September 2022, 12:00 midday

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Call for applications for funding from the Energy Technology and Demonstration Programme EUDP 2022-II

The Energy Technology Development and Demonstration Programme provides funding for innovative projects that help realise Denmark's political goals within energy and the climate and that generate Danish jobs and energy technology exports.

The EUDP primarily funds development and demonstration projects. It is important that the project is described in relation to the state-of-the-art for the technology and that the commercial perspectives of the project are clarified, as the EUDP places priority on providing funding for the development of technologies that can lead to market deployment.

The EUDP programme aims in particular to encourage applicants to develop (demonstration) projects spanning the entire process up to market introduction, including projects that include several development steps. Such projects often involve a broader and larger group of actors, a larger budget and a longer time horizon.

Applications can be for projects from small, medium and large enterprises, preferably in collaboration with universities and GTS institutes (approved technological service providers). The EUDP wants projects to be rooted with the participating enterprises in order to secure subsequent commercialisation.

This invitation for applications is based on the EUDP's and GLDK's [strategy](#). The overall prioritisation framework is the targets in the Climate Act of a 70% reduction in CO₂ equivalents in 2030 and climate neutrality by 2050.

[The strategy](#) indicates a number of challenges and focus areas on the road to achieving the Danish climate-policy and energy-policy targets. This means there should be several applications within these focus areas, although it is important to stress that the EUDP does not preclude applications which lie outside the focus areas. If the idea is good, and the project lives up to the requirements for all projects, then the project can receive funding.

On this basis, the board of the EUDP invites applications for funding for various types of project, see section 2, including development of new technologies within the whole spectrum, from energy supply and conversion, to new energy carriers, carbon storage and use, as well as energy storage for efficient and flexible energy consumption.

It is crucial that the technologies developed and demonstrated come out to market. In this connection, it may be relevant to consider the Danish Green Investment Fund and Vækstfonden's Early Engagement as possible sources of funding. See section 3.6 on other financing schemes.

1. Invitation for applications 2022-II

FINANCIAL FRAMEWORK:

GENERAL POOL: DKK 175 mill.

DEADLINE, EUDP: 02 September 2022, 12:00 midday

CONSULTATION PERIOD: September-November 2022

DECISION: Mid-December 2022

DEADLINE, IEA: **IEA 2022-II3:** 29 July 2022, 12:00 midday

IEA 2022-II4: 02 September 2022, 12:00 midday

CONSULTATION PERIOD: None

DECISION: **IEA 2022-II3:** Early-October 2022

IEA 2022-II4: Mid-December 2022

1.1 GENERAL POOL

Funding of DKK 175 mill. is available for EUDP applications and Green Labs DK applications (see separate Call for applications). Funds for Green Labs DK are therefore provided with the call for applications under the EUDP, and this is why applications for test facilities are exposed to competition with development and demonstration projects.

In this call for applications, there are two deadlines for applications for international participation and collaboration in the IEA Deadlines for applications and decision dates are available in section 1, and additional information on this type of project is in section 2.3.

1.2 GUIDELINES

See "[Guidelines for applications](#)" for more information about how the individual sections in the application form are to be completed, including the budget form and the guidelines for submission of the application materials via the application portal.

Contact the EUDP Secretariat with any questions on the application materials and in connection with clarification of a project idea as well as objectives and frameworks for the

EUDP.

1.3 LEGAL FRAMEWORK

The purpose of the EUDP is to support the energy-policy targets for security of supply, consideration for the global climate and for a cleaner environment, as well as to support cost-effectiveness and thereby contribute to Denmark becoming independent of fossil fuels.

The legal framework for the Energy Technology Development and Demonstration Programme (EUDP) and Green Labs DK (GLDK) is:

- Consolidating Act no. 895 of 28 August 2019.
- Executive Order no. 133 of 27 February 2008 on the Energy Technology Development and Demonstration Programme.
- Executive Order no. 318 of 11 April 2011.

1.4 BOARD

The EUDP is managed by an independent board consisting of seven members. The board makes decisions on all matters concerning the EUDP, including on the prioritisation and allocation of funding.

2 Types of projects

The EUDP provides funding for the following types of project:

1. Development and demonstration including research
2. Feasibility studies
3. International participation and collaboration in the IEA
4. International collaboration under Mission Innovation
5. The EU Strategic Energy Technology Plan (the SET plan)
6. Technology partnerships
7. Dissemination projects

2.1 DEVELOPMENT AND DEMONSTRATION INCLUDING RESEARCH

The EUDP primarily provides funding for development and demonstration of new energy technology, but it can support projects that also include a minor research element. These must, however, prepare or directly support development and demonstration in the same project, and concrete plans for this must have been drawn up. Research projects as such are generally referred to other funding schemes within the area, including Innovation Fund Denmark and ELFORSK.

Applications with research content (research and/or researcher training) should be submitted to Innovation Fund Denmark for research-technical assessment in accordance with section 5 of the Innovation Fund Denmark Act. This assessment will be based in particular on the applicant's response to point 9 in the application form and the associated **compulsory** annex 7 and annex 5 re. CVs. Note that the information for the research-technical assessment should be designed as a separate annex to stand alone and be read independently of the remaining application. Therefore, the Annex may not refer to the rest of the application materials. These annexes must be in English.

The EUDP uses Technology Readiness Levels (TRL)¹ to describe the maturity of the project:

- Research means original projects aiming to acquire new knowledge and insight with specific practical goals and uses (levels 2-4 in the EU TRL).
- Development means application of knowledge with a view to producing new materials or improving existing materials, products, processes, methods, systems or services (levels 4-6 in the EU TRL).
- Demonstration projects means projects that involve experimental testing of a technology, a system or a method under conditions as close to reality as possible, with the aim of subsequent introduction to the market or, if the demonstration so requires, further development before market introduction (levels 6-8 in the EU TRL).

The board assesses the projects on the basis of the criteria stated in Table 1.

¹ See [here](#) for further explanation

Criteria	Priority on:
1 Purpose of the project	<u>That</u> the purpose of the project and the stage of the technology are clearly described, including the maturity and risk of the project under application; <u>that</u> the project includes an innovative technological development; <u>that</u> it is feasible; and <u>that</u> the technological solution can be copied and scaled (1).
2 Market	<u>That</u> the competition and the expected market for the technology developed are clearly described (how, when, how large); and <u>that</u> plans for marketing are clearly described (2.3, 2.4, 2.5, 2.6). In addition, <u>that</u> the final target group and added value of the project (financial, comfort, functionality etc.) are clearly specified (2.2).
3 The green and commercial impacts of the project	<u>That</u> the impact of the project is described in relation to the EUDP's objective (3): The applicant must describe qualitatively how and to what extent the project is expected to contribute to the outcome target. The applicant must, as far as possible, describe quantitatively the commercial impacts. The project does not have to contribute to all outcome targets.
4 Organisation	<u>That</u> , to a reasonable extent, there is a description of the parties and their competences, including project-management competences; <u>that</u> the experience of the participating enterprises is described; and <u>that</u> an appropriate justification is stated for any funding to support foreign participants (4.1). Furthermore <u>that</u> , as far as possible, private enterprises take a leading role in the projects with a view to the subsequent commercialisation process (4.3). Furthermore, there is a priority that the consortium includes relevant parties in the value chain, such as a producer, demonstration host or end user (4.3).
5 Incentive effect	There has been clarified that the project will not be implemented in the version applied for if funding is not obtained. Funding for the project must lead to increased efforts with regard to scope, extent or pace (5.1). The project or activity being applied for has not commenced and will not commence before a final commitment of funding has been issued by the EUDP.
6 Project time schedule, structure and feasibility	<u>That</u> the content of the project is clearly described and organised in work packages; <u>that</u> an appropriate number of relevant milestones (technological and commercial) are indicated; (6) and that there is evidence that the project can be completed, as described.
7 Budget and financing	<u>That</u> the size of the project budget is reasonable in relation to the content of the project and the expected results, consolidated and for each project participant; <u>that</u> , to a reasonable extent, assumptions for the primary budget items are stated; and <u>that</u> the parties involved in the project have confirmed their participation (7).
8 Dissemination	<u>That</u> there is a description of how project results will be disseminated (8).
9 Research-technical content	<u>That</u> projects which include research and/or researcher training include a clear description of the research content corresponding to the requirements described in the section on research (9.1). Innovation Fund Denmark will make a specialist assessment of the research-technical content of the application. Note that the information for the research-technical assessment should be designed as a separate annex, in English, to stand alone and be read independently of the remaining application.

Table 1. Assessment criteria for development and demonstration projects. The figures in brackets refer to the relevant section in the application form (annex 1).

2.2 FEASIBILITY STUDIES

A feasibility study is conducted prior to an application to the EUDP; usually for larger development and demonstration projects. Feasibility studies primarily address opportunities, risks and challenges for large and ambitious lighthouse projects, and they identify the resources necessary to implement the project and, ultimately, the prospects for a successful project. There is no actual technological development and related research activities. Furthermore, feasibility studies are carried out within a limited period of approx. one year.

Applications for feasibility studies will be assessed on the basis of the following criteria:

- The feasibility study describes the potential and feasibility of the subsequent project.
- It points to clear commercial perspectives in the subsequent project.
- The feasibility study includes a possible end user/client.

Finally, the feasibility study should contain a clear delimitation and definition of the project, including project organisation and financing.

2.3 INTERNATIONAL PARTICIPATION AND COLLABORATION IN THE IEA

Denmark participates in the International Energy Agency (IEA) Energy Technology Network, which includes a number of technology or theme-specific agreements; technology collaboration programmes (TCPs).

Within these agreements, experts from research institutions and industry from different countries collaborate to exchange information, share results, and to carry out specific analyses and elucidation work in reports and publications. This is usually via participation in the Executive Committee (ExCo) under each TCP or in the more specialised Annexes or Tasks under the individual TCPs. Applications for participation in ExCos and Annexes/Tasks must be in separate application forms. Use the application form in annex 1a for IEA participation in Annexes and Tasks, and use the application form in annex 1b for IEA participation as a delegate (representative or

alternate) in ExCos.

ANNEXES AND TASKS

The EUDP can support Danish participation in Annexes and Tasks. Annexes/Tasks must be approved by an ExCo before being submitted in an IEA application to the EUDP. It is essential that the application includes:

- An account of a technology area of special Danish interest.
- That the applicant has a technically founded self-interest in participating.
- A list of relevant Danish actors in the relevant technology area as well as the specific dissemination activities intended to be carried out with these actors.

Dissemination activities should, as a minimum, include an electronic newsletter, or similar (e.g. a website), which is offered to actors and disseminated at least twice a year, e.g. in connection with the applicant's participation in meetings, workshops, etc., or when new reports, analyses or other initiatives from the IEA are issued. Furthermore, during the project period, at least one workshop/seminar aimed at the Danish actors should be held.

All of the above criteria must be met to qualify for a commitment of funding.

If an IEA collaboration includes actual technology development activities, it is possible to apply for funding for the Danish part of the project in the normal way as a technology development project under the EUDP, see section 2.1. Such applications should be marked as *research, development and/or demonstration*.

PARTICIPATION IN AN EXECUTIVE COMMITTEE (EXCO)

After an application, the EUDP can fund Danish participation as a delegate (representative or alternate) in ExCos in connection with safeguarding Danish interests in the IEA. The task of a delegate is primarily to participate in the half-yearly meetings, including preparing and coordinating Denmark's opinions for strategic decisions in the ExCo area, as well as to prepare country reports etc. The period for application to participate as a delegate in an

ExCo is max. two years.

2.4 INTERNATIONAL COLLABORATION UNDER MISSION INNOVATION

Denmark is part of Mission Innovation (MI). Danish funding for MI will primarily be realised within the framework of the EUDP Act. There are two options to obtain funding for MI activities:

1. Danish participation in working groups under the Innovation Challenges in areas such as smart grid-innovation, heating/cooling systems for buildings and conversion and storage of solar energy. Following an application, the EUDP can support Danish participation in such Innovation Challenges. Criteria for obtaining funding here correspond to the assessment criteria for obtaining funding for Danish participation in Annexes or Tasks under the International Energy Agency (IEA), see point 2.3 above.
2. Specific technology development projects with foreign project participants from the countries participating in the MI the initiative. The main applicant must be domiciled in Denmark and the project must address development of energy technology in Denmark. The assessment criteria for these applications are in section 2.1.

2.5 THE EU STRATEGIC ENERGY TECHNOLOGY PLAN (THE SET PLAN)

The EUDP funds participation in larger joint European projects which contribute to implementing European initiatives (under the EU Strategic Energy Technology Plan (the SET plan). The projects must also be within the EUDP's objectives. The EUDP also funds participation in relevant ERA-NET Cofund initiatives under Horizon Europe.

Unless otherwise stated, applications for this type of project will be assessed on the basis of the criteria listed in Table 1 under section 2.1.

2.6 TECHNOLOGY PARTNERSHIPS

The programme may provide funding for:

- Specific initiatives carried out as part of the development of private-public collaborations, for example strategies, action plans, market surveys, etc.

The following requirements also apply:

- Identify focus areas that can form the basis for establishing project consortia to promote project applications for the EUDP, for example.
- Describe the impact of EUDP funding for establishment/development of a strategic partnership, as well as for demand in the sector for specific strategies, action plans, etc.
- Applications should refer to a specific technology area in [the strategy](#). They should describe the activities to be funded and who is to carry out the activities.
- The projects must be run by enterprises.

2.7 DISSEMINATION PROJECTS

Funding may be provided for specific dissemination or information about relevant energy technology knowledge in addition to the dissemination efforts taking place as part of the implementation of funded projects.

2.8 PROJECT ACTIVITIES NOT ELIGIBLE FOR FUNDING

Funding is not available for activities aiming to:

- Develop business models, market analyses, direct sales promotion and other commercial market activities, including deploying existing technology or commercial operation of plant and similar.
- Expand infrastructure.
- Implement preproduction planning or to streamline production or control processes and similar.
- Establish new institutions or continue existing institutions through operating grants etc.
- Fund operating expenses in connection with partnerships, as these are expected to be paid by the participating parties.
- Purchase land and to fund related costs.
- Complete case-processing by the authorities in connection with building projects, environmental approvals and similar.
- Obtain patents and similar rights.

For applications for International Energy Agency collaboration and Danish participation in Innovation Challenges under Mission Innovation, the following will not be funded:

- External services, plants, buildings, instruments, equipment.

² jf. OECD's Frascati Manual.

3. General information

3.1 WHO CAN APPLY?

including universities and GTS institutes (approved technological service provider) registered in the Danish Central Business Register.

Foreign project participants can apply for funding provided the project contributes to promoting technological development in Denmark and the main applicant is registered in the Danish Central Business Register with a CVR no.

Funding cannot be granted to enterprises that have not complied with the requirement to repay funding that, in a previous decision, the European Commission has declared to be illegal and incompatible with the single European market.

3.2 LANGUAGE

The application form should be completed in **English** if the application is for more than DKK 3 mill. for a project. If the amount of funding applied for the project is less than DKK 3 mill. the application may be written in English or Danish. It is possible to apply for exemption from having to write the application in English if the amount of funding is less than DKK 15 mill. If research or researcher training is involved, the application must be completed in English.

3.3 HOW MUCH FUNDING CAN BE APPLIED FOR?

EUDP funding is granted within the framework of the EU state aid regulations, which stipulate the upper limits for funding intensity.

Each project participant should indicate in its budget how the initiatives in the project are expected to be financed by funding, self-financing and funding from other parties, if any.

AMOUNT OF FUNDING

There is no set upper or lower limit on how much funding can be applied for. However, funding for the types of project covered by Article 25 of the Block Exemption Regulation must not exceed the thresholds stated for experimental development, see Article 4(1)(i) of the Block Exemption Regulation, which amounts to EUR 15.0 mill. (approx. DKK

112 mill.) per enterprise per project.

FUNDING INTENSITY

There is no fixed funding intensity (aid intensity) for all projects. The applicant should indicate the funding intensity applied for in the budget. In deciding whether to grant funding, the EUDP board sets a funding intensity for each participant within the framework of the EU state aid regulations on the basis of enterprise size, project type, commercial aspects, the technical and financial risks involved, etc.

For projects which fall under the EU state aid regulations, funding may be awarded up to the maximum level allowed under these regulations. The permissible funding intensity is described in the [EUDP rules](#) for the payment of funding and Article 25 of the Block Exemption Regulation. Note that for applicant enterprises wholly or partly owned by other enterprises, the owning enterprise may count in full or in part in determining the size of the applicant, see the EU definition of the size of enterprises in the EU guidelines on SME definition [here](#).

In practice, funding intensity can amount to max. **90%** for public funding of research and development activities carried out by university-level institutions or non-profit public research organisations.

For research institutions/universities, up to **70%** of the eligible costs of participation in the IEA Annexes/Tasks can be funded. In accordance with the Ministry of Finance budget guidelines, overheads for research institutions may not exceed 44%. Funding for enterprises is granted in accordance with the limits from the European Commission on state aid for experimental development, see more about this in the [EUDP rules](#).

For applications to participate as a delegate in ExCo's under the IEA, up to **70%** of the eligible costs will be granted for all types of enterprise and research institution.

For preliminary investigations and communication projects, up to **60%** of the eligible costs of research institutions will be funded. In accordance with the Ministry of Finance budget guidelines, overheads for research institutions may

³ Støtte der ydes til de projektyper, som er omfattet af EU's statsstøtteregler, ydes i henhold til artikel 25 i gruppefritagelsesforordningen (KOMMISSIONENS FORORDNING (EU) Nr. 651/2014 af 17. juni 2014 om visse kategorier af støttes forenelighed med det indre marked i henhold til traktatens artikel 107 og 108).

not exceed 44%. Funding for enterprises is granted in accordance with the limits from the European Commission on state aid for experimental development, see more about this in the [EUDP rules](#).

Applicants in sole proprietorships which cannot document salary payments (and thus eligible expenses for salaries), can apply for funding on the basis of a fixed hourly rate of DKK 350. Funding for payroll costs will in such cases be calculated as a percentage of DKK 350. This type of funding is granted in the same way as the rest of the funding on the basis of Article 25 of the Block Exemption Regulation.

3.4 PROCESSING APPLICATIONS

Applications received for **EUDP 2022-II** will be processed according to the following time schedule:

- Deadline for applications: 12:00 midday on 02 September 2022.
- Assessment of applications, September to December 2022. Applications will generally be assessed by external experts. The external experts must not have any conflict of interest and will be under obligation to process all application materials with confidentiality. Applications for projects concerning partnership building, feasibility studies, dissemination and similar, will generally be assessed by the Secretariat without the assistance of external experts.
- Applications with a research-technical content will be submitted to Innovation Fund Denmark for research-technical assessment. The Secretariat will base decisions regarding this on the applicant's categorisation in the application form.
- Consultation of parties from September to November 2022. In cases where external professional counselling is obtained, including research-technical advice from Innovation Fund Denmark, and the assessment is unfavourable for the applicant, the applicant will have a consultation with a possibility to comment on the external assessment. The aim is to clarify whether the external assessment is based on misunderstandings in relation to the application.
- The EUDP board will decide funding in mid-December 2022.
- After the decision by the board, the experts linked to the specific project will be able to examine each other's evaluations.

Applications received for **IEA 2022-II3** will be processed according to the following time schedule:

- Deadline for applications: 12:00 midday on 29 July

2022.

- Assessment of applications, August to October 2022. Applications regarding international collaboration will generally be assessed by the Secretariat without involving external experts.
- The EUDP board will decide funding in early-October 2022.

Applications received for **IEA 2022-II4** will be processed according to the following time schedule:

- Deadline for applications: 12:00 midday on 02 September 2022.
- Assessment of applications, September to December 2022. Applications regarding international collaboration will generally be assessed by the Secretariat without involving external experts.
- The EUDP board will decide funding in mid-December 2022.

DDIRECT REJECTION

Applications can be rejected immediately if:

- The application has not been submitted within the deadline and with the annexes required.
- The project is assessed to fall outside the purpose of the programme.
- The project has already commenced.
- The application form, including the budget form, has not been filled in according to the requirements in the Invitation and Guidelines.
- Annexes to be used for the research-technical assessment have not been submitted (applies to projects with research content, see Table 1 point 9).

3.5 IF FUNDING IS OBTAINED

When a commitment of funding for a project has been obtained, the following will happen: Information on projects that have received a commitment of funding will be published on:

- The Danish Energy Agency's platforms and the EUDP's platforms with the project title, the main applicant, the project summary, participants, budget as well as contact information for the project manager.

Furthermore, there are a number of requirements to be met in connection with implementation of the project, These requirements are stated in the [EUDP rules](#) for payment of funding. Among other things, the following applies:

PROJECT AGREEMENT

After receipt of commitment, the commitment holder and the other participants in the project have **one month**

to accept the project agreement with a commitment of funding under the conditions given. The project may not be commenced until an agreement has been made between the project parties and the EUDP. The agreement may lay down that there must be clarification of milestones and outcome targets or other matters before initiation.

COLLABORATION AGREEMENT

There must be a collaboration agreement, signed by all parties, on the allocation of rights between the parties and on financing, etc. by no later than **six months** after the date on the letter of commitment, unless otherwise agreed with the EUDP Secretariat. Funding will not be paid to projects for as long as this condition is not met.

COORDINATION, REPORTING AND ACCOUNTING OBLIGATIONS

The person responsible for the enterprise/institution is responsible for the budget and progress in the project and is responsible for contact with the EUDP. This entails, among other things, collecting information about financial and technical conditions from the other partners as well as forwarding funding to them.

DISSEMINATION AND EXPLOITATION OF RESULTS AS WELL AS RIGHTS

Project results must be made available to the public, although taking into account any patent applications. In exceptional cases, the EUDP may allow the results not to be published. A report suitable for publication should be drawn up at the end of the project.

The enterprise responsible for the project may, during the project, be asked to supply pictures of the project activities and production for the web portals.

PAYMENT OF FUNDING

Funding will generally be paid in accordance with the EU

Block Exemption Regulation. A condition for payment of funding is that the activity does not commence prior to a commitment of funding. Funding will be paid in accordance with the project agreement. Note that funding will be paid on the basis of calculations of the actual, eligible expenditure incurred, including actual salaries. Funding will *not* be paid on the basis of budget figures.

The project's technical progress must be reported in connection with payment of funding. Funding is generally paid twice a year, although more than two payments per year may be agreed with the EUDP Secretariat.

3.6 OTHER FINANCING SCHEMES

There are several funding schemes for research, development, demonstration and/or market maturation of energy technologies. Go to list of funding schemes statens-tilskudspuljer.dk. Note in particular:

- ELFORSK funds research, development and demonstration projects within efficient end-use consumption of electricity.
- Innovation Fund Denmark funds research and innovation.
- Den Grønne Investeringsfond provides loans to enterprises to accelerate the green transition (see annex, section 5).
- Vækstfonden provides loans and guarantees for Danish enterprises in all sectors and at all stages of their development (see annex, section 5).

4. Application materials

Such annexes cannot replace filling in the application form, and all of the fields in the application form must be fully completed.

Further annexes may be enclosed, e.g. project description, business plan, etc.

An **EUDP Application** includes the following annexes:

- Annex 1: Application form (Word file).
- Annex 2: Budget form (Excel file).
- Annex 3: Time schedule as GANTT chart (Excel file).
- Annex 4: Business Model Canvas (Word file).
- Annex 5: CVs; as a minimum, the CV of the project manager (combined in a single file if several).
- CVs for all project participants in English if research is included (combined in one file if several).
- Annex 6: Declarations (combined in a single file).
- Annex 7: If research is included in the project, special requirements apply; see the specific requirements in section III of the application guidelines.
- Annex X: Any other annexes

Annexes 1-6 must always be submitted. Annex 7 should be submitted if there is research and/or researcher training

An **IEA application** includes the following annexes:

- Annex 1a: Application form for IEA participation in Annexes and Tasks (Word file)
- Annex 1b: Application form for International Energy Agency participation as a delegate (representative or alternate) (Word file).
- Annex 2: Budget form (Excel file).
- Annex 3: Time schedule as GANTT chart (Excel file).
- Annex 5: CVs; as a minimum, the CV of the project manager (combined in a single file if several).
- CVs for all project participants in English if research is included (combined in one file if several).
- Annex 6: Declarations (combined in one file).
- Annex X: Any other annexes.

Annexes 1a and 1b are separate application forms to be used in applications for participation in the IEA in Annexes and Tasks and as a delegate (representative or alternate). Annexes 1-6 must always be submitted.

5. Annex



LÅN TIL VIRKSOMHEDER OG GRØNNE PROJEKTER

Danmarks Grønne Investeringsfond medfinansierer virksomheder, der gør grøn omstilling til god forretning. Vi tilbyder risikovillig lånekapital til grønne virksomheder og projekter, der fremmer den grønne omstilling nationalt eller globalt.

Virksomheden eller projektet kan fx arbejde inden for **vedvarende energi**, **energibesparelser** og/eller **ressourceeffektivitet**. Vi bygger bro mellem egenkapital og andre finansieringskilder og samarbejder gerne med din bank eller dit realkreditinstitut for at finde den helt rigtige løsning.

HVAD SKAL DER TIL FOR AT FÅ ET LÅN?

For at opnå finansiering fra Danmarks Grønne Investeringsfond skal din virksomhed eller dit projekt opfylde to grundvilkår:



Grøn effekt

Projektet skal bidrage til den grønne omstilling af samfundet, og der skal kunne måles en dokumenterbar grøn effekt.



Sund økonomi

Projektet skal være økonomisk holdbart og have bevist et kommercielt potentiale.

Vi lægger desuden vægt på, at løsningen er skalerbar og bidrager til et samfundsmæssigt afkast.

HVAD SKAL VI BRUGE FOR AT KUNNE VURDERE DINE LÅNEMULIGHEDER?

Efter en indledende dialog om dit projekt og finansieringsbehov vurderer vi, hvilket materiale vi har brug for i den videre proces. Det vil typisk være en gennemarbejdet forretningsplan, der bl.a. indeholder beskrivelse af:



- Finansiell model, go-to-market-strategi samt foreløbige investerings-, drifts- og likviditetsbudgetter
- Anvendte teknologier og forretningsmodeller samt deres skaleringspotentiale
- Forventede grønne effekter og samfundsmæssige aftryk
- Ledelse og organisation

VIL DU VIDE MERE?

Du er altid velkommen til at kontakte os med spørgsmål, eller hvis du vil drøfte en konkret sag. Vores kontaktoplysninger er:



info@gronfond.dk / (+45) 35 29 86 00

Læs meget mere om os og ansøgningsprocessen på www.gronfond.dk, hvor du også kan se eksempler på de virksomheder og projekter, vi har været med til at finansiere.

FAKTA OM

FINANSIERING FRA
DANMARKS GRØNNE
INVESTERINGSFOND

- LÅN MELLEM
2-400 MIO. KR.
- LÅN OP TIL 60 %
AF DEN SAMLEDE
PROJEKTSUM
- LÅN MED OP TIL
30 ÅRS LØBETID



VÆKSTFONDEN

Early Engagement fra Vækstfonden

Early Engagement er et konvertibelt lån til tidlige iværksættervirksomheder, der har stort skaleringspotentiale, men som endnu er for tidlige til en reel ventureinvestering.

> Fakta

- Målrettet tidlige selskaber, der har stort værdipotential, og som er ventureegnede, men som endnu ikke har en dokumenteret track record.
- Det konvertible lån har til formål at bringe selskabet frem til en reel ventureinvestering fra økosystemet inden for få år.
- Investeringen er mellem 1 og 3 mio. kr. som et konvertibelt lån og ydes altid i syndikat med business angels, VC-fonde eller andre.
- Forudsætningen for at sætte en evaluering af materialer igang er, at der er (nye) lead-investorer, som Vækstfonden kan gå i syndikat med.

> Hvem kan søge?

Lånet er målrettet unge iværksættervirksomheder, der inden for få år er egnede til en egentlig ventureinvestering.

Selskabet skal derfor have:

- Et stærkt team, en stærk value proposition og en skalerbar forretningsmodel
- Et stort skaleringspotentiale på et globalt marked og udsigt til høje årlige vækstrater
- Typisk ingen eller meget lav omsætning

Sådan
søger du

- > Lyder et konvertibel lån som den rigtige lånemulighed for dig? Så læs mere på Vækstfondens hjemmeside [her](#), eller søg direkte via kundeportalen [her](#).



**The Energy Technology
Development and
Demonstration Programme**